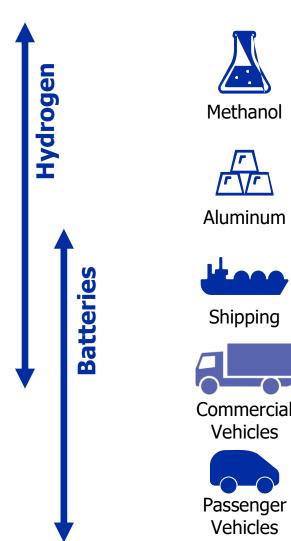


HYDROGEN AND BATTERIES – LANDSCAPE AND APPROACH





Methanol



Oil Refining



Ammonia



Aluminum



Cement



Chemicals



Iron & Steel



Long-Duration Storage



Shipping

Vehicles

Passenger

Vehicles



Peaking Power



Aviation





- **Decarbonization impacting** hugely all industries
- **Hydrogen and batteries are** acting as major enablers in decarbonization

Source: Frost & Sullivan



LANDSCAPE HYRDOGEN – MARKETS

Most major global economies have developed hydrogen strategies

USA: Technology Expert & Investor

- Tremendous RES Potential
- Leads H2 technologies (Electrolysis & CCUS)
- Investment readiness
- Transport H2 via ships
- Potential to become exporter

Latin America: Growing Market

- Tremendous RES potential
- High H₂ production, storage & distribution costs
- Market potential for Green H₂
- Exporter of Green H₂ via ships

Northern Africa: Growing Market

- Tremendous potential for Green, Blue & Turquoise H₂
- High H₂ production, storage & distribution costs
- Exporter of Green H₂ & low-carbon ammonia via ships & pipelines
- Hub for transport of Green H₂ to Europe

EU: Largest Consumer & Producer

Self-reliant supply of Green & Blue H₂

• Internal import & export through interconnections

• Leads H2 technologies (Electrolysis)



Gulf region: Growing Market

- Potential to become leading market for Green, Blue H₂
- Production & utilization of low-carbon ammonia
- Exporter of Green H₂ & low-carbon ammonia via ships

Norway: Green H₂ exporter

- Huge potential for Green & Blue H₂
- Production & utilization of low-carbon ammonia
- Transport within Europe by pipeline

Russia: Self-Consumption

- Has the potential to be a significant producer of blur hydrogen.
- Current political situation limits export potential.

China: Growing Market

- Potential to become leader in electrolyser & storage technologies
- Development of "Hydrogen Hubs" focused on H₂ development

Japan & Korea: Leader in Fuel Cell Technologies

- Leading importer of H₂ & ammonia
- Utilization across industries

Australia: Accelerated growth in H₂ developments

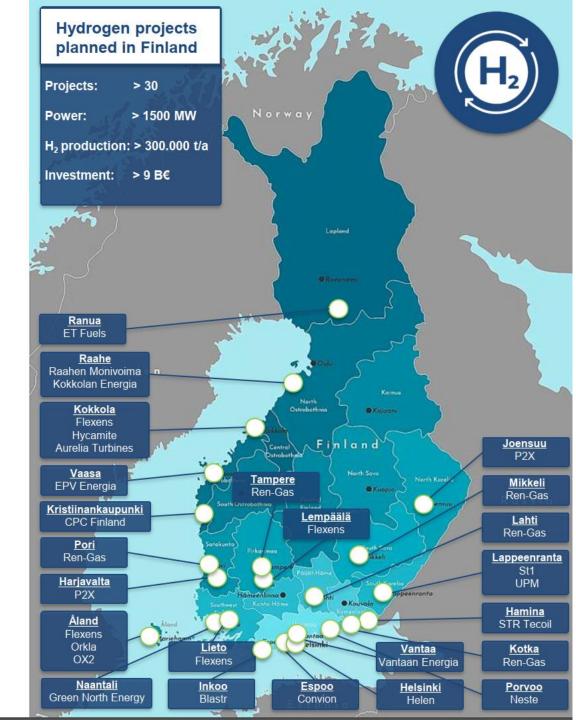
- Potential to become leading exporter of Green
 & Blue H₂ & ammonia
- Utilization across industries
- Transport by ship

Source: Frost & Sullivan

Hydrogen projects in Finland

- In year 2023 there are more than 30 hydrogen projects planned or already under construction in Finland
- First projects to be commissioned during year 2024
- Annual hydrogen production of planned projects will be more than 300.000 tonnes
- Most of the produced hydrogen will be refined into E-fuels or other products





LANDSCAPE HYDROGEN – FINNISH COMPANIES VALUE CHAIN



supply





















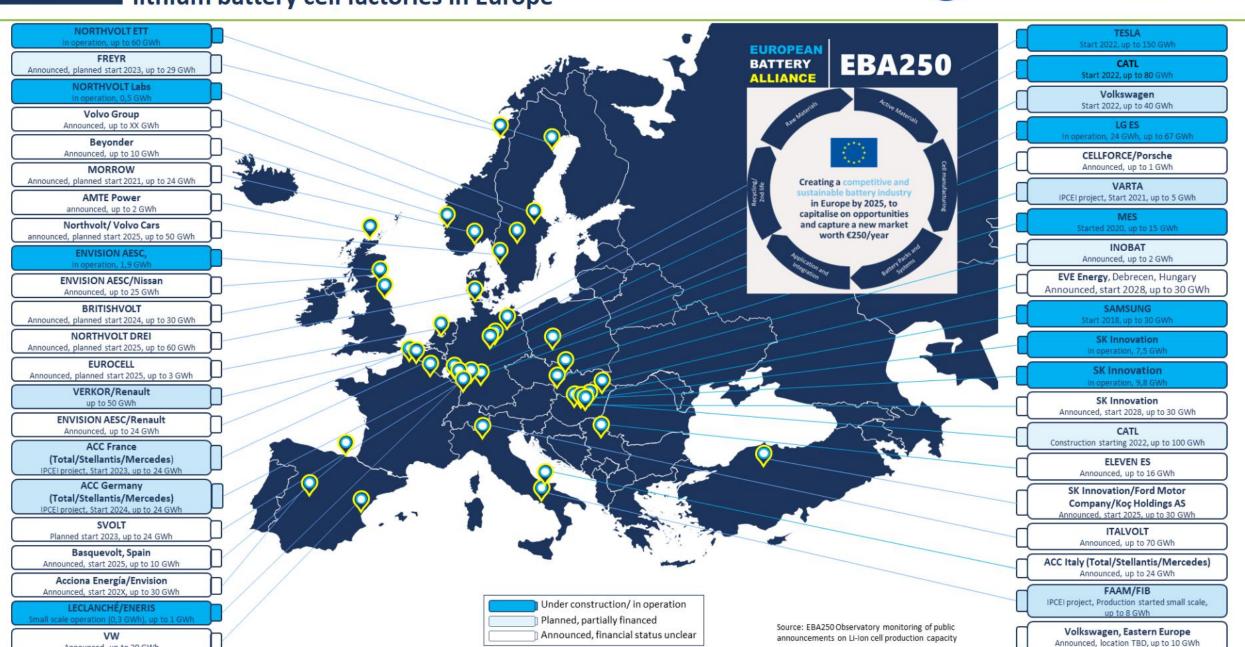




Announced, up to 20 GWh

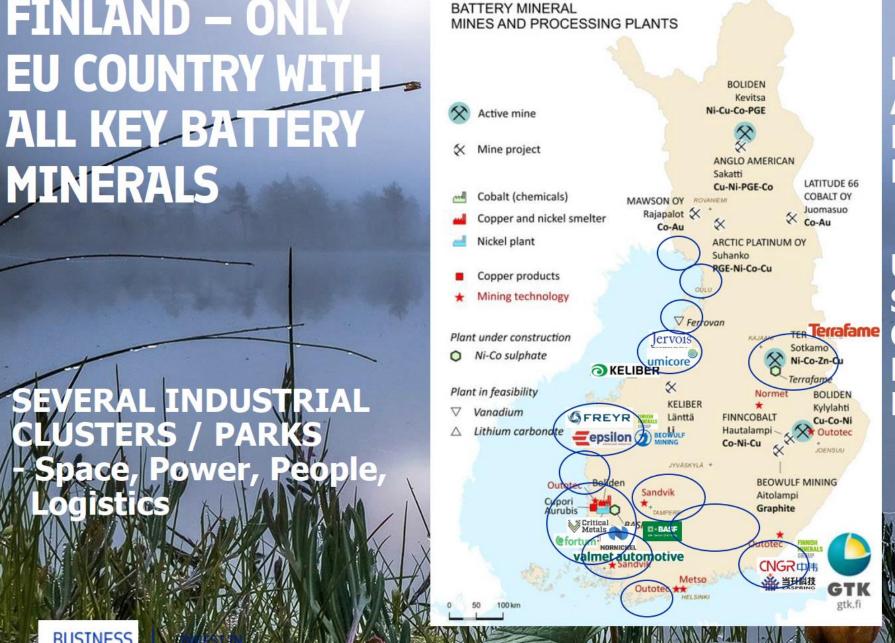
Cell production in Europe is growing: Selection of ongoing and planned lithium battery cell factories in Europe





BATTERY KNOW-HOW AND MATERIALS, **ELECTRIFICATION,** DIGITALIZATION,

UNIQUE **SUSTAINABLE CIRCULAR BATTERY ECOSYSTEM**



VERAL INDUSTRIAL acé, Power, Peor

FINLAND - ONLY

ALL KEY BATTERY

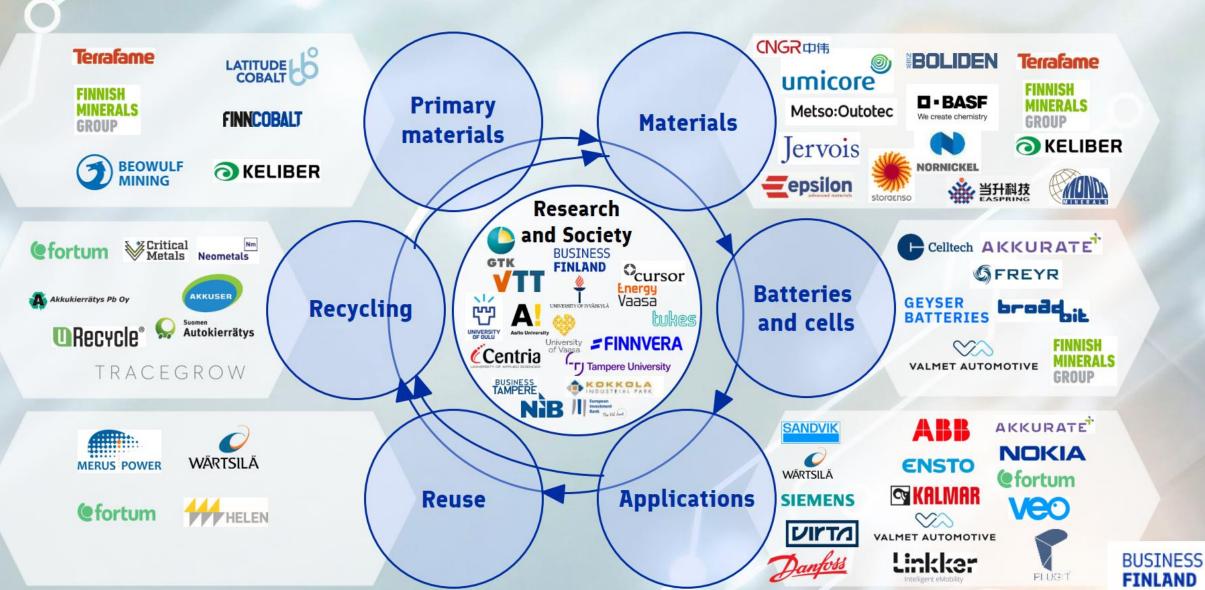
MINERALS

BUSINESS FINLAND

SUSTAINABLE CIRCULAR BATTERY INDUSTRY

FINLAND

SAMPLE OF COMPANIES INCLUDING OPERATING COMPANIES AND COMPANY PLANNING ANNOUNCEMENTS



Ranking 2022 | Finland among the global top 4

November 1st, 2022

Finland #4

Figure 1: BNEF 2022 global lithium-ion battery supply chain ranking

Country	Raw Materials	Battery manufacturing	ESG	Industry, innovation and infrastructure	Downstream demand	Overall ranking
China	1	1	17	9	1	1
Canada	3	8		4	10	2
US	6	4	16	5	2	3
Finland	9	15	2	1	11	4
Norway	18	10	1	3	7	5
Germany	21		4	7	2	6
South Korea	17	2	10	6	5	6
Sweden	21	9	3	2	8	8
Japan	13	3	8			9
Australia	2	15		13		10
France	24	10		10	5	11
UK	26	15			4	12
Czechia	23	10			18	13
Poland	24	5		16	15	14
Hungary	26	6		14	20	15
Chile	7	18	14	23		16
Turkey	15	18	21	15	13	17
India	13	10	26	21	13	18
Vietnam	20	10	20		17	19
South Africa	8	18	19		26	20
Brazil	4	18	23	22	20	21
Indonesia	5	18	22	27	25	22
Argentina	11	18	12	19	26	23
Slovakia	26	18	18	25	24	24
Thailand	26	18	24	20	16	25
Philippines	10	18	29	28	22	26
Mexico	16		27	26	23	27
Morocco	19	18	25	24	28	28
DRC	11	18	30	29	30	29
Bolivia	26	18	28	30	28	30





PROGRAM GOAL AND SUBGOALS

<u>Driving Innovations</u> through promotion of transformation, proactive activation of R&D&I community, helping in international R&D&I contacts to boost export and commercial results

Support <u>Investments</u> through export activities, Invest In co-op, financing facilitation, country to country partnerships to boost commercial results

To catalyze Finnish companies and stakeholders to capture huge commercial opportunities in long-term transitional growth in hydrogen and battery industries

Finland in the core of energy transition

Participation in <u>Policy Play</u> through EU and international structures and programs, EU regulatory influencing, industry policy

Impacting and reacting to **Behavioural change** through zero carbon
showcasing and talent challenge
activities









Example activities

- Driving Innovations
 - Information on industry transformation
 - Information webinars in BF and EU funding
 - BF funding available on continuous basis
 - International funding
- Investments
 - Market information and market opportunities
 - International delegations
 - Match making events
 - International partnerships; projects and funding
- Policy play
 - Information webinars on EU regulation, R&D programs, subsidies
 - Information webinars on other international market policies
- Behavioural change
 - Talent challenge/attraction related events
 - Showcasing Finnish best examples both H&B

